

## #1

BRIVAR Construction can be big and small at the same time. BRIVAR can and has handled for our company small, almost repair or retro fit projects, as well as acting as G.C for new construction up to hundreds of thousands of square feet. Plus, they very flexible working with clients and their modes of interaction with the project themselves.

Some contractors, even in a design-build process, want to solely act as the quarterback or maestro of a project and let their clients be involved and then run up huge change orders or 'extras', or in other cases clients want to be over-involved at every step and BRIVAR is flexible enough to work with whatever input they receive from their clients and just roll with the project, keeping their eyes on the prize; swift conclusion of the project and keeping on budget.

## #2

BRIVAR goes the extra mile to solve unusual problems without seeing it as an opportunity to tack on a huge "extra" to get rich on. In one project we had a known environmental condition which lead to a solution with an unknown outcome. BRIVAR recognized it as a key controlling project issue from early planning and they pro-actively researched the best solution, meaning they found a cross between a practical solution and a cost-effective construction method. Even with their proactive pre-planning and agreed upon solution, the job hit some serious snags which threatened to delay the project and possibly run up costs significantly. BRIVAR and its full support staff worked with its subs and presented alternatives quickly to the keep the project on time. Plus, they fought to keep extra costs (in-field discovered conditions were unknown to all) down to a minimum. They acted like a partner and not a profit machine.

## #3

BRIVAR uses its years of experience and knack at finding quality and reasonably priced sub-contractors to deliver outstanding value back to its clients.

#4

BRIVAR's flexibility is highly unusual among contractors who execute projects the size that BRIVAR can handle. They will take on difficult to anxious and overly involved clients and even help them to better understand the process or even, as was our case, allow the owner to bring in their own chosen subcontractors if the owner has a need or desire to use specialty subs, even if it requires special coordination between BRIVAR and the owners chosen subs.

#5

BRIVAR is both patient with their clients and other project stakeholders (IE communities and financing sources) and yet pushy with their trades and subs to stay on schedule and on budget.